

## **Motivation Through Teamwork**

Within a business, the employees or the team is a very important part. They are responsible for doing most of the work that keeps the company going altogether. When these employees are not motivated, the production will be down, sales will be down and the company will no longer be on a 'forward' moving track. The key to keeping the company moving forward is to have motivated employees. One of the best ways to motivate the employees is through teamwork. It is proven through research that when employees feel 'included' as part of a team and part of a work family, they will be more productive and more efficient.

One way to inspire teamwork is through contests and exercises that your employees can be included in. Have teambuilding exercises such as games or challenges. Splitting your team up into two groups, you will force them to learn how to function as a group. Of course, this also inspires bonding between team members which will carry over into every day situations and will be beneficial to the group. The thing that most CEO's and VP's don't realize is that teamwork within their company will not just grow in and of itself. Teamwork is a skill which must be taught, fostered and encouraged. When ordinary individuals feel as if they are part of a team, they are more likely to volunteer their extra efforts to continue to make their work place a better place.

What teamwork creates in ordinary individuals are extraordinary individuals who are motivated, self-pushed to get jobs done quickly and efficiently, and proud of the work that they do. What you get when each one of your employees are inspired in this way is a wonderful and productive TEAM. This is very important. Which do you think would be more productive – the company with depressed, downtrodden and discouraged employees, or the company with an inspired, motivated and spirited team? This is why it is important to motivate through teamwork. When you are the company with that winning team, you are also the company with the most production, the most satisfied customers and the most sales! A smart leader knows where his company fuel sits and he is sure to only place the best fuel in his company. Without a motivated team, a company is simply a shell that is missing its contents. With a motivated team, a company can accomplish anything. Use these tips and ideas to motivate your team today!



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